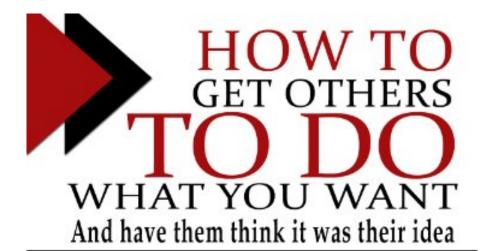


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It was a summer afternoon in Chicago. 1995. Across from me was Dr. William Horton. We talked NLP, influence, everything there was to talk about motivating others to do things they need to be doing in life. Ten years later after having taken two divergent paths to teach others how to persuade and how to master the art of mind control, we meet again here, in Dr. Horton's new book on Mind Control. His desire for all techniques and strategies to be used to help people be better, be happier, be healthier shines through a vast array of tools you can use to influence others.

You'll learn how to anchor resourceful states in others, build rapport, and even get a list of Dr. Horton's "bypass words." I'll save that surprise for you.

Where else are you going to get all of the NLP techniques designed to influence others crystallized into one workable tome? They are here. NLPers in particular will enjoy this journey because it will be like coming home.

What Dr. Horton does so well is make some of the more seemingly complex elements of NLP easy to understand and far more importantly apply.

Enjoy your journey and take this book with you on all of yours.

The only problem I have with this book is I wish I would have written it!

—Kevin Hogan, author of The Science of Influence and The Psychology of Persuasion

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